



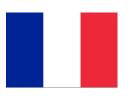


EU - Turkey Cooperation scheme on hazelnuts

2023/DECEMBER/20th

JL REIGNE, SCA Unicoque General Manager







UNICOQUE











UNICOQUE



Hazelnut French Production

- Production, orchards and quality
- Price trend
- Production forecast 2023
- General issues





UNICOQUE noisettes et noix de France





UNICOQUE: key figures

- France = SMALL HAZELNUT PRODUCTION but 2nd production country in EU
- **98**% of french hazelnut production = one coop = SCA Unicoque
- **350** growers
- **7000Ha** hazelnut orchard, 4500 adult trees, french regulation on chemicals is a problem
- 2023 crop : 11 000T (Inshell)
- 2027 predicted crop : ~15 000T (Inshell)
- 50% dedicated to inshell market but evolution to 70% shelled for industry
- Mix cultivars :
 - old ones Italian and US origins,
 - french ones : Pauetet, Corabel, Segorbe
 - New ones from Oregon : Lewis, etc...



UNICOQUE: production area

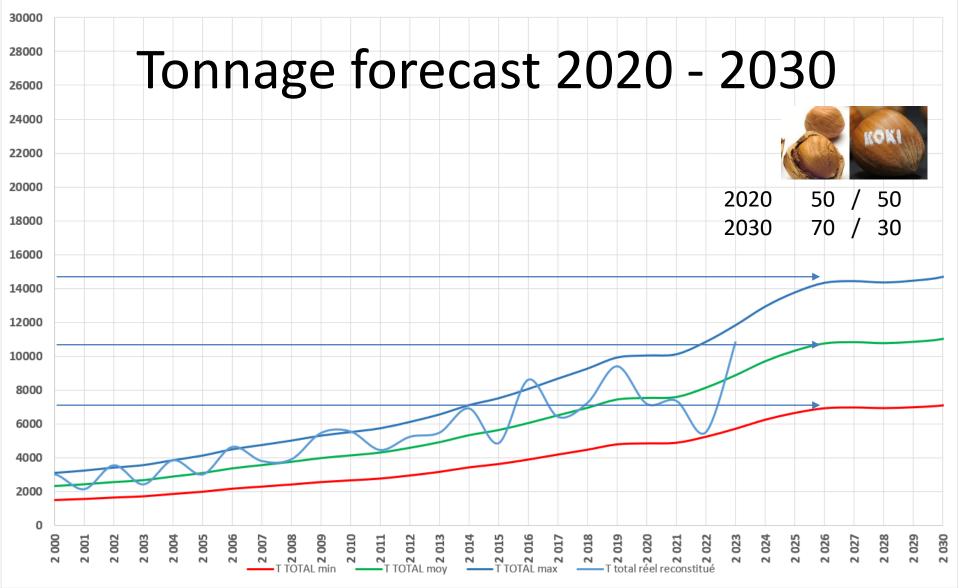






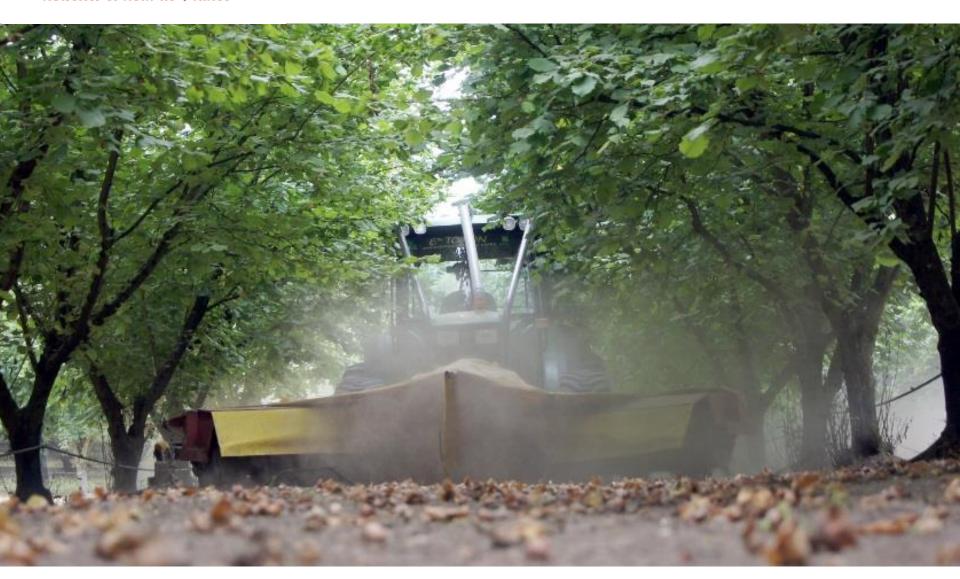


Evolution tonnages potentiels noisettes





UNICOQUE noisettes et noix de France





Quality and safety

50% inshell market

- No aflatoxins detected since 1999
- No pesticides over LMR since 1999
- Traceability from harvest to customer, Very high quality standard levels and certification
- Very strict french regulation concerning pesticides use (no neonicotinoïdes)



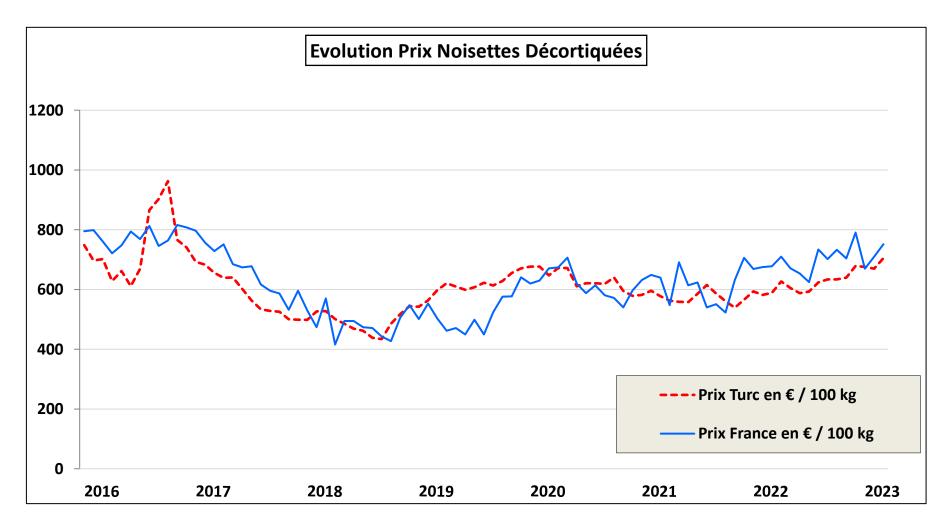
Hazelnut French Production

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Prices trend (kernel €/kg)





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UNICOQUE noisettes et noix de France





Tonnage forecast 2023

- No frost damage in south west France (case for 2022)
- Moderate pests damages : BMSB, Curculio nucum
- Moderate warm temperatures damages



Evolution tonnages potentiels noisettes Tonnage 2023 11 000T **INSHELL** 2 030 2 019 2 021 2 029 2 027



Hazelnut French Production

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General issues

- Prices stability is important to stabilize market, industry and production :
 - Very high prices leads to substitution and consumption decrease
 - Low prices increase growers difficulties
- Importance of long term strategy view
- Quality and traceability are very important
- Pest management is a priority and French régulation is an exception in the world

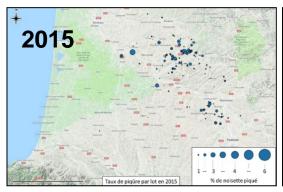


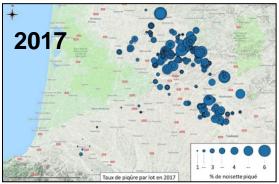
Pests issues





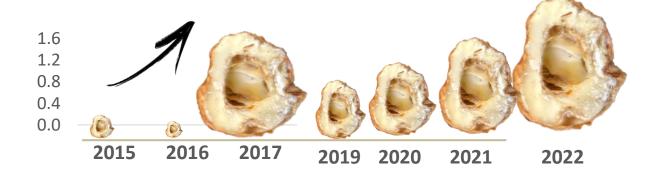
Stink buggs

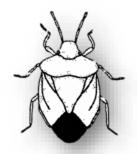




% de dégâts





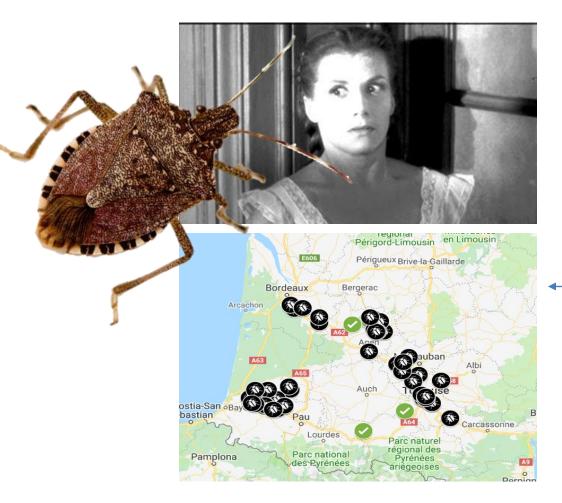


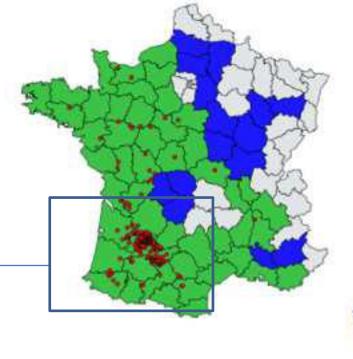






BMSB : halyomorpha halys











General issues

 New pests (*Halyomorpha halys*) and new pesticides regulations = strong incidence on french production

- French prices 2023 trend: same as 2022
- Very important increase of production cost due to
 - Pesticides UE and French regulation
 - Important pest damage











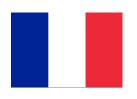


TÜRKIYE-EU COOPERATION SCHEME ON HAZELNUTS, COLLABORATION ON PLANT HEALTH IN HAZELNUTS

2023/DECEMBER/20th

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France: an example of the diversity of EU chemical régulation



(effect of step 2 of the EU procedure = décision of each member)



Main pests, diseases in the EU hazelnut orchards : FRANCE situation

PESTS	DISEASES				
Curculio nucum	Cryptosporiopsis tarraconensis				
Halyomorpha halys	Cytospora Corylicola				
Palomena Prassina	Sphaceloma Coryli				
Phytoptus Avellanae					
Mites: Tetranychus urticae,	Xanthomonas				
Mites: Eotetranicus Carpinii					
Aphids : Myzocallis Corylii					
Aphids : Corylobium avellanae					
legend					
High Pressure	Moderate pressure				
Elevate Pressure	legere pression				







Main pests









Plant protection products in the EU French hazelnut orchards:

Classification	Colour
Good control	
Moderate control	
Difficult control	
Ineffective control	

ACTIVE INGREDIENT	Commercial Specialities	Curculio nucum	Halyomorpha Halys	Palomena prasina	Myzocallis coryli	Phytoptus Avellanae	Tetranicus urticae panonychus Ulmi	Zeuzera Pirina
Lambda-Cyhalothrin	Karaté Zeon, Lambdastar							
Lambda-Cyhalothrin + pirimicarbe	Karaté K							
Deltamethrin	Décis Protech, Deltastar	Derogation 2023 only						
Soufre	Microthiols spécial disperss							
Huile de parafine	Polithiol							
Bacillus thuringensis	Delfin							
source : E	phy.anses.fr							



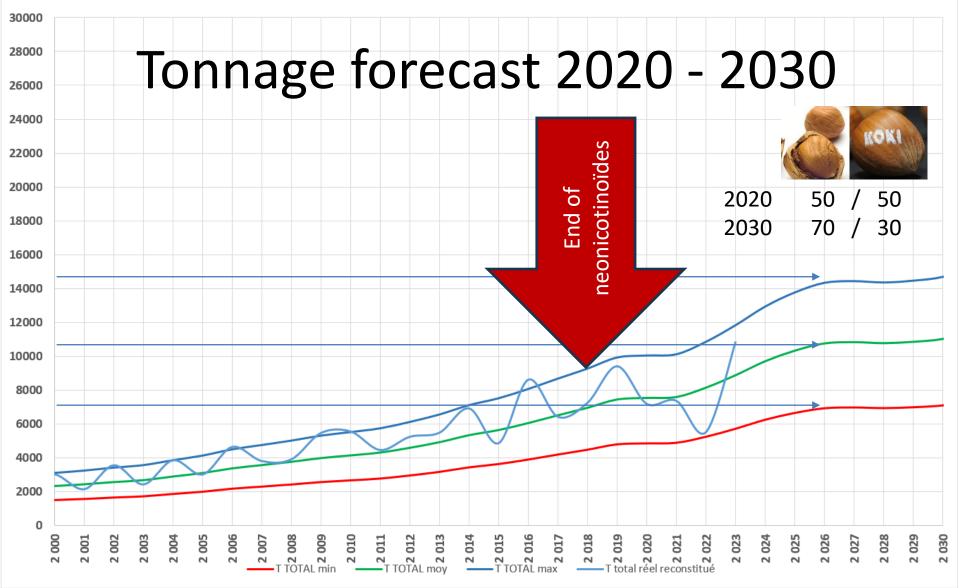


Plant protection products in the EU French hazelnut orchards: Pests

- French growers only have insecticides from one chemical family:
 - The pyréthrinoïdes
- This family have only 60% effect on our main pests:
 - Curculio Nucum
 - Haliomorpha Halys
- Between one chemical with 95% effectiveness and another one with 60%:
 - Losts are multiplied by 8
 - Costs increased of 68%



Evolution tonnages potentiels noisettes





Hazelnut pest Management is a very high level of practice in the EU, but :

- The pressure of pests become higher and higher linked to climatic changes.
- The economic impact of pest and diseases are very hight and added to other parameters such as frost and drought...
- Actives ingredients allowed are very limited in number and in number of application, and therefore insufficiently effective.
- Hazelnut is considered as minor use, a little interest for phytosanitary compagnies.
- The level of pesticides residues is perfectly controlled by growers
- The EU regulation on pesticides affects drastically french hazelnut production in terms of quantity and quality
- No hazelnut from Turkey, Chile or USA could be grown in France and EU
 - From our perspective, reciprocity should be the basis of sanitary (SPS) and trade policies
 - Precise residues monitoring should be the first step



MRL are the only restriction for imports but that's not a tool to verify pesticides practices





Thank you for your attention



